

Contract Work Authorization Change Order

Contract Work Authorization (CWA) Change Order

This is Change Order ("CO") No. 1 to Contract Work Authorization No. 2500751944 dated 12/21/2012 issued under and pursuant to the Blanket Agreement or Master Service Agreement No. 4400007243 dated 12/21/2012 (the "MSA") between the below-named Contractor ("Contractor"), a California Corporation, and Pacific Gas and Electric Company ("PG&E"), a California corporation with its headquarters located at 77 Beale Street, San Francisco, California 94105. Contractor shall perform all Work under this CWA, as amended by this Change Order, pursuant to and in accordance with the terms and conditions of the MSA.

Contractor's Legal Name:

Contractor's Address:

San Luis Obispo, CA 93408

Project Name:

San Luis Obispo Energy Watch

Job Location:

PG&E Service Locations

This Change Order consists of 4 pages.

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CHANGES: The Parties hereby modify the Contract Work Authorization referenced above as follows:

The following changes are hereby authorized subject to the terms and conditions contained in the Contract referred to above, and as fully described in Attachment 1 of this Change Order.

Change Order 1 initiated to make the following changes:

- 1. To change the contract amount from \$310,000 to \$465,000
- 2. To modify the contract Scope of Work (please see the attached contract with highlighted revisions: Item 4A.1 Program Budget)

ATTACHMENTS: The following are attached to this CWA Change Order and incorporated herein by this reference.

Attachment No. 1 SOW Addendum - 2 Pages

PRICING CHANGES:	Previous Total CWA Value:	\$ 310,000.00
	Addition or Deduction:	\$155,000.00
	Revised Total CWA Value:	\$ 465,000.00

All other terms and conditions of the CWA, as it may have been amended by previous CWA Change Order(s), if any, shall remain the same.

THE PARTIES, BY SIGNATURE OF THEIR AUTHORIZED REPRESENTATIVES, HEREBY AGREE TO THE TERMS OF THIS CWA CHANGE ORDER.

PACIFIC GAS AND ELECTRIC COMPANY		CONTRACTOR: The County of San Luis Obispo	
Signature		Signature	
Name	Dina Arellanes	Name	
Title	Manager, Sourcing Portfolio	Title	
Date		Date	

62-1689 CWA (12-1-08)

Sourcing





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ADMINISTRATION CONTROL OF THE PROPERTY OF THE			
PG&E Negotiator	Jennifer Price	Contractor Representative	
Phone	415.973.0871	Phone	
Email:	J6PJ@PGE.com	Email:	
Accounting Reference		1	

INTERNAL PG&E USE ONLY					
Distribution Date					
Distribution of Copies:	☐ Document Services (Signed Original Copy) Mail Code N5D 245 MARKET ST., SAN FRANCISCO	Contractor (Signed Original Copy)			
	☐ Work Supervisor	Manager			
	☐ Invoice Approver	Supervisor			
	□ V.P.	☐ Sourcing/ Purchasing			
	Director	Law			

62-1689 CWA (12-1-08)

Sourcing

Attachment 1 CCO 1 2500751944 Vendor Name: County of San Luis Obispo Page 1 of 2

Title: San Luis Oblspo County Energy Watch Statement of Work Addendum

1.0 BACKGROUND/ PROJECT SUMMARY

The County of San Luis Obispo currently has a contract with PG&E to implement the San Luis Obispo County Energy Watch Program in the amount of \$310,000. Through this contract, the County of San Luis Obispo provides a variety of services including Strategic Energy Resource activities to promote energy efficiency throughout San Luis Obispo County. The purpose of this change order is to add \$155,000 in additional funds to the County's Energy Watch contract for new and the expansion of existing Strategic Energy Resource activities. The new contract amount is \$465,000.

2.0 CONTRACT TERM

Contract shall commence upon signature by both parties and extend through December 31, 2014.

WORK LOCATION

The County shall perform services at one or more of the following locations: Throughout the County of San Luis Obispo. The County's primary place of business located at 1055 Monterey St., San Luis Obispo, CA 93408, or any other locations approved by PG&E.

PROJECT SCOPE - The County will provide the following additional Strategic Energy Resource activities which will all be completed on or before December 31, 2014. The amounts shown are new funds being added to the County's existing contract to support these activities:

Climate Action Plan Support

This is an expansion of the County's existing Strategic Plan options and provides support to municipalities within San Luis Obispo County who need assistance with climate action plans or support in developing a climate action plan (\$25,000).

Community Outreach Campaign

This is expands the County's existing community outreach program to include Community Service Districts (\$15,000).

HVAC Monitoring Pilot

This activity replaces the County's existing Non-Profit Housing Audit program. Through this pilot, we are looking at SMB customers with multiple locations within San Luis Obispo County. We are going to set the customer up with a wireless thermostat so we can monitor the set points. The goal is to automate low cost FDD retrofit solution that gets set up within the business but only occasionally repaired/maintained by a kind of "utility cost monitoring and optimization service." We are working with our local ES&S manager and the emerging technologies product group at PG&E on this Pilot (-\$5,000).

AG Water/Energy Nexus

Through this project, we are going to work with the Central Coast Vineyard team and the Center for Irrigation Technology to develop a management model that will provide both assistance to growers to enable, and assurances to the community of, a) farm energy conservation, b) farm water conservation, and c) protection of water quality in San Luis Obispo County. In addition, we are going to develop data to prove that flow meters and/or soil moisture monitoring are an effective energy efficiency measure. We are working with our local ES&S manager and the AG product group at PG&E on this Pilot (\$75,000).

VFD's for AG & Golf Course Campaign

Through this project, we are going to work with Cal Poly interns to develop and implement a campaign targeting VFD's for AG and Golf Course operations. We will market to both business segments and assist with any application process. We are working with our local ES&S manager and staff on this project (\$25,000).

Statement of Work Template 1 Revised: 1/27/2014

Attachment 1 CCO 1 2500751944

Vendor Name: County of San Luis Obispo Page 2 of 2

Contractor Energy Assessment Assistance

Through this project, we are going to work with our Energy Efficiency contractors on providing a subsidized energy assessment if homeowners move forward with any EUC qualified projects. We will develop a system to help the contractors market their energy auditing services to homeowners. We want to determine if this will increase the level of enrollment in the EUC program (\$20,000).

6. Fees and Invoices

The total amount invoiced by the County, inclusive of all expenses and administrative costs, shall not exceed Four Hundred Sixty Five Thousand Dollars (\$465,000).

Fee Breakdown:

Order Number 8124588 - Administration - \$18,000

Order Number 214590 - Marketing - \$ 57,000

Order Number 8124589 - Implementation - \$85,000

Order Number 8124591 - Strategic Energy Resource- \$305,000

Any material changes to this Statement of Work require written approval from PG&E in an associated Change Order.